

B2B e Distribuzione Imballaggi in Plastica





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Situata nello stato del Texas da oltre 44 anni, l'azienda è specializzata come intermediario privato per la distribuzione del marchio di imballaggi per camere bianche di classe 100 e 50. L'azienda offre un'ampia gamma di prodotti, tra cui sacchi, pellicole, protezioni, fogli e tubi in polietilene, oltre a imballaggi di substrato progettati su misura. Dopo l'acquisto, l'azienda può essere facilmente trasferita entro i primi 30-60 giorni.

L'azienda ha stabilito solidi rapporti di collaborazione con i fornitori di prodotti di rigenerazione che gestiscono tutta la produzione e la spedizione. Ciò contraddistingue l'azienda e ne facilita l'operatività. Il team dell'azienda è composto da tre ingegneri esperti, che garantiscono la longevità dei rapporti con i clienti. Sono orgogliosi di avere un'alta valutazione online e di mantenere una solida reputazione.

L'azienda è ben preparata ad affrontare una transizione di leadership, e la sua funzionalità continuerà senza problemi per un periodo di sei-dodici mesi. I loro sforzi di marketing si basano sul passaparola di una base di clienti ampia e fedele, che offre ampie opportunità di crescita attraverso l'impegno sui social media e una pubblicità aggressiva.

L'azienda è anche flessibile e aperta a ottimizzazioni che potrebbero aumentare ulteriormente i ricavi, tra cui espansioni e alleanze strategiche. L'azienda ha rapporti di lunga data con clienti, principalmente aziende Fortune 500, in vari settori, come quello industriale, medico, farmaceutico e delle reti elettroniche, che contribuiscono al suo ampio catalogo.

Nel 2022, i ricavi totali hanno raggiunto i 4.183.404 dollari, con profitti lordi di 1,2 milioni di dollari e un EBITDA di 713.492 dollari. Le previsioni di vendita per il 2023 sono di 4,5 milioni di dollari. L'azienda è focalizzata sulla qualità e ha una significativa certificazione nelle vendite tecniche.

TARGET PRICE

\$3,500,000

GROSS REVENUE

4183404

EBITDA

1200000

BUSINESS TYPE

Distribuzione, Services

COUNTRY

Stati Uniti

BUSINESS ID

L#20230563

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