

Installazione e riparazione di manufatti metallici



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Questa azienda di carpenteria metallica opera in due settori interni, servendo senza problemi clienti industriali, residenziali e commerciali dalla progettazione iniziale all'installazione. La loro ampia gamma di servizi comprende lavori in ferro ornamentali, produzione di rimorchi, servizi di saldatura, lavorazioni metalliche e lavori in acciaio strutturale. Oltre a questi servizi, l'azienda possiede la capacità di riparare e aggiornare parti per i settori della generazione di energia e della trasmissione elettrica, tra cui centrali elettriche, cave, ponti, stazioni ferroviarie ed edifici commerciali. Fabbricando componenti sostitutivi e modificando apparecchiature originali (OEM) difficili da trovare, si rivolge a un vasto pubblico.

L'azienda opera da una struttura di 15.000 metri quadrati nel New Hampshire, situata in una proprietà di 5 acri disponibile per l'acquisto. Attualmente, la maggior parte dei loro clienti proviene dal passaparola. L'implementazione di maggiori sforzi di marketing online e l'aggiornamento del sito web offrirebbero un vantaggio sostanziale alla nuova proprietà.

Collettivamente, l'azienda ha raggiunto un fatturato superiore a 2.500.000 dollari nel 2022, con profitti superiori a 400.000 dollari. I dettagli finanziari sono disponibili su richiesta. L'ideale è che l'acquirente sia orientato al cliente e che possieda un'esperienza di gestione generale, dato che l'azienda dispone già di un team forte, che garantisce operazioni snelle. Anche se una precedente esperienza nella produzione di metalli sarebbe vantaggiosa, le varie sfaccettature di questa attività sono altamente insegnabili e i venditori sono desiderosi di fornire alla nuova proprietà gli strumenti necessari per avere successo ed elevare l'attività al livello successivo.

Inoltre, c'è un notevole potenziale non sfruttato all'interno dell'industria energetica, compresi gli impianti idrici e fognari, che presenta una notevole opportunità di crescita con ulteriori connessioni ed espansioni.

TARGET PRICE

\$1,790,000

GROSS REVENUE

\$2,500,000

EBITDA

\$400,000

BUSINESS TYPE

Servizi

COUNTRY

Stati Uniti

BUSINESS ID

L#20230566

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