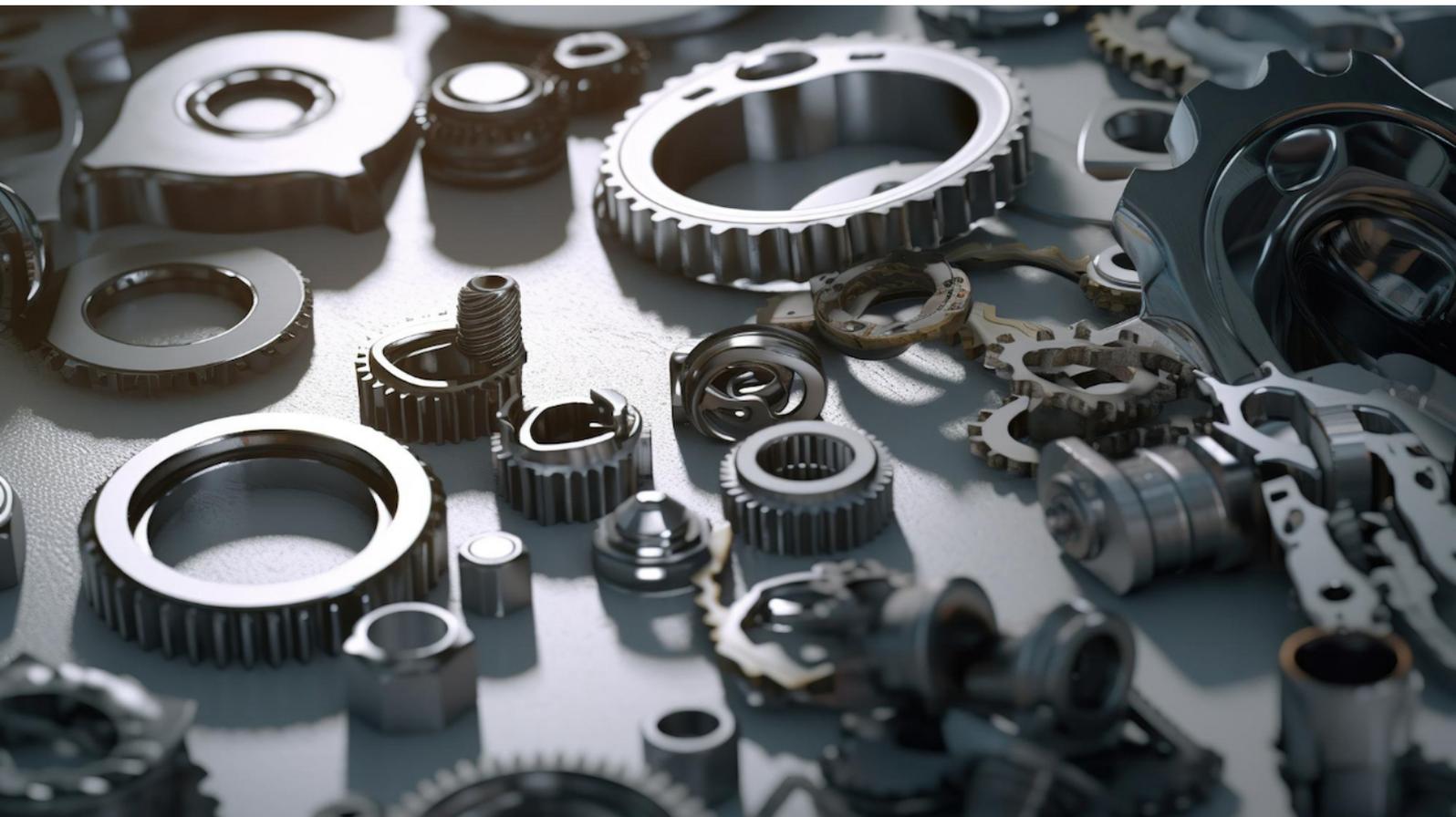


Fabbricazione e progettazione di parti di macchine per i produttori





Fabbricazione e progettazione di parti di macchine per i produttori

Situata nella San Joaquin Valley, in California, questa azienda è un fornitore professionale di lunga data di servizi di officina meccanica, ingegneria e produzione personalizzata. Le principali linee di prodotti e servizi consistono nell'ingegneria personalizzata, nella produzione di macchinari e parti, in strumenti e attrezzature per l'imballaggio e la lavorazione degli alimenti, nonché in parti e attrezzature per il settore automobilistico. Utilizzando apparecchiature a controllo numerico computerizzato (CNC), l'azienda è in grado di produrre e progettare pezzi e soluzioni per quasi tutti i settori industriali; tuttavia, la maggior parte dei ricavi proviene dall'industria dell'imballaggio e della trasformazione alimentare.

L'azienda opera in un negozio di quasi 9.000 metri quadrati. La struttura comprende uffici, negozi e magazzini, disponibili per l'affitto o l'acquisto. La proprietà ha prosperato in un settore che negli ultimi quindici anni ha subito enormi cambiamenti, con la transizione verso ordini di grandi dimensioni, che possono essere facilmente gestiti da un team più piccolo. Questo approccio consente loro di mantenere un'attività solida e diversificata, godendo di margini più elevati e di una minore usura delle attrezzature.

La base di clienti è costituita principalmente da grandi aziende regionali di lavorazione e confezionamento di alimenti che necessitano di servizi di lavorazione e ingegneria. Un'altra base di clienti comprende clienti industriali, automobilistici e agricoli. L'azienda è anche in grado di fornire servizi di riparazione di pezzi e macchinari ai suoi clienti su richiesta e tramite accordi di servizio. Con l'offerta di servizi di riparazione, l'azienda mantiene una presenza ancora più forte sul mercato, sfruttando le esigenze di riparazione e di ingegnerizzazione dei pezzi dei suoi clienti.

Nel 2021, le entrate totali sono state di 702.066 dollari, con guadagni discrezionali del venditore di 269.611 dollari. Le entrate previste per il 2022 sono di 750.000 dollari, arrotondate.

TARGET PRICE
\$950,000

GROSS REVENUE
\$702,066

EBITDA
\$269,611

BUSINESS TYPE
Automotive

ESTABLISHED
1984

COUNTRY
Stati Uniti

BUSINESS ID
L#20230572

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