

Appaltatore generale americano di 25 anni



MERGERSCORP

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Questa azienda di 25 anni, situata nel nord della Florida, è specializzata in servizi sotterranei, sviluppi di siti commerciali e infrastrutture civili come scavi, movimento terra, demolizioni, sgomberi e progetti in cemento. L'azienda fornisce anche pavimentazioni in asfalto, strade, cordoli e marciapiedi di qualità con una garanzia di un anno sulla manodopera.

I ricavi sono aumentati del 170% nel 2023, raggiungendo i 23,5 milioni di dollari, mentre l'EBITDA rettificato è cresciuto del 190%, raggiungendo i 10,4 milioni di dollari! L'azienda inizia il 2024 con un portafoglio di oltre 20 milioni di dollari che indica che la recente crescita sarà continua, mentre negli ultimi quattro anni l'attività ha registrato un'evoluzione costante sia nelle vendite che nella redditività.

Con una base di clienti diversificata e senza concentrazione di vendite, la maggior parte del lavoro si svolge nel mercato commerciale per scelta, ma l'azienda è autorizzata a lavorare anche su progetti governativi.

Disponibile per l'acquisto, l'attuale posto di lavoro è una coppia di due strutture eccellenti per un totale di 3.400 metri quadrati, situato su una superficie di 5,3 acri, con stanze per gli uffici, un'area di stoccaggio per gli attrezzi, oltre a un ampio piazzale per i veicoli e alle attrezzature da costruzione incluse per oltre 6 milioni di dollari!

Ci sono 100 dipendenti non iscritti al sindacato, molti dei quali da lungo tempo, che molto probabilmente rimarranno anche dopo l'acquisto, dato che il proprietario è disposto a rimanere anche dopo la transizione, se questo è il desiderio dell'acquirente.

TARGET PRICE

\$24,000,000

GROSS REVENUE

\$23,427,000

EBITDA

\$10,575,000

BUSINESS TYPE

Servizi

FF&E

7.600.000\$ con 2.600.000\$ di nuove attrezzature acquistate nel 2022!

INVENTORY

980.000\$

REASON FOR SELLING

Si sta avvicinando alla pensione e/o sta perseguendo altri interessi

COUNTRY

Stati Uniti

BUSINESS ID

L#20240670

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