

Società di noleggio di attrezzature per la movimentazione dei materiali



MERGERSCORP

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Genera oltre l'85% dei ricavi da contratti di noleggio ricorrenti, garantendo un flusso di cassa stabile e una forte resistenza al mercato. Offre servizi aggiuntivi come la manutenzione e la personalizzazione delle attrezzature.

Punti di forza

- Team tecnico specializzato con esperienza nella manutenzione e nella personalizzazione delle attrezzature.
- Workshop interno per la fornitura di servizi efficienti.
- Infrastruttura logistica proprietaria che migliora l'efficienza operativa.
- Strutture dedicate allo stoccaggio delle attrezzature per garantire una gestione ottimale delle stesse.

Collaborazioni

- Dal 2015 è partner esclusivo di Toyota, uno dei principali produttori mondiali di carrelli elevatori, il che sottolinea l'impegno dell'azienda per la qualità e l'eccellenza.
- Possiede certificazioni di qualità riconosciute, che ne rafforzano la reputazione nel settore.

Posizione di mercato

- Una solida posizione nel settore del noleggio di attrezzature per la movimentazione dei materiali, facendo leva su contratti di noleggio a lungo termine per garantire la stabilità finanziaria e la fedeltà dei clienti.
- Resilienza alle fluttuazioni del mercato grazie a un'offerta di servizi diversificata e a solide partnership.

Clienti target

- Le aziende che necessitano di soluzioni affidabili per la movimentazione dei materiali, tra cui i settori della produzione, dell'immagazzinamento e della logistica.

Visione

- Mantenere la leadership nel settore del noleggio di carrelli elevatori migliorando continuamente la qualità del servizio e ampliando il proprio portafoglio di offerte, promuovendo al contempo solide partnership industriali.
- Questo profilo racchiude i punti di forza e gli obiettivi operativi dell'azienda, garantendo al contempo la riservatezza della sua identità.

TARGET PRICE

\$8,675,000

GROSS REVENUE

\$3,733,439

EBITDA

\$1,084,264

BUSINESS TYPE

Servizi

COUNTRY

Brasile

BUSINESS ID

L#20240796

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