

# Attività di pollame redditizia



**MERGERSCORP**

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Questa azienda avicola di Nicosia, con oltre 25 anni di esperienza nel settore, offre prodotti di pollo da carne di alta qualità e si è costruita una solida reputazione in tutta Cipro. Servendo oltre 90 clienti, tra cui 50 macellerie, 45 ristoranti e 3 grandi supermercati, l'azienda ha raggiunto un costante CAGR del 3,4% e mantiene un solido margine EBITDA del 20,1%. Operando con un modello di vendita diretta, beneficia di una base di clienti fedeli e di relazioni commerciali a lungo termine, che garantiscono una stabilità costante dei ricavi. Questa attività consolidata rappresenta un'eccellente opportunità di vendita, offrendo una base affidabile per una crescita e un successo continui. Infine, l'azienda possiede tutte le licenze necessarie per un macello interno ed è in attesa dell'approvazione finale. Una volta in funzione, si prevede che l'EBITDA dell'azienda aumenterà del 19%, raggiungendo i 549.000 euro.

### Panoramica dei prodotti e dei servizi

L'azienda è specializzata in prodotti di pollo da carne di alta qualità e serve supermercati, macellerie, ristoranti e grossisti attraverso una rete di distribuzione ben consolidata in tutta Cipro.

### Panoramica delle strutture

L'azienda opera da una struttura privata a Nicosia, con un terreno adiacente disponibile per l'espansione. Include infrastrutture per l'allevamento di pollame, un sistema di distribuzione efficiente e veicoli refrigerati per le consegne.

### Panoramica sulla capitalizzazione

L'azienda è finanziata dalle proprie attività e ha generato entrate per 2,3 milioni di euro lo scorso anno. È di proprietà privata con due azionisti alla pari (50% ciascuno), ha un debito di circa 100.000 euro e possiede riserve di liquidità per 525.000 euro.

#### TARGET PRICE

\$ 3,800,000

#### GROSS REVENUE

\$ 2,300,000

#### EBITDA

\$ 460,000

#### BUSINESS TYPE

Manufatturiero

#### COUNTRY

Cipro

#### BUSINESS ID

L#20250869

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