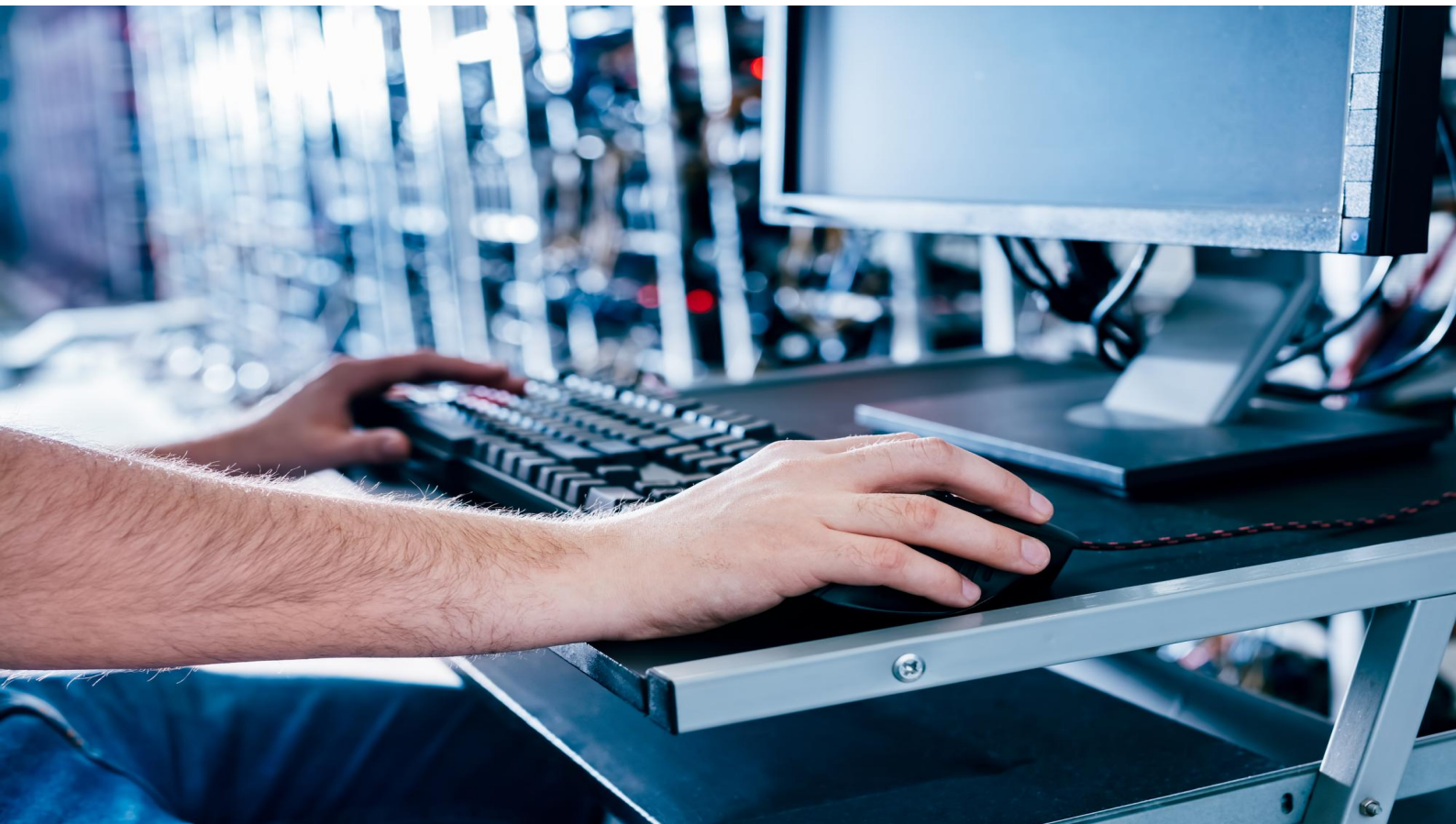


# Storica azienda IT ben consolidata





## Storica azienda IT ben consolidata

Un'azienda IT consolidata con oltre 15 anni di esperienza, specializzata in soluzioni cloud, cybersecurity e trasformazione digitale. Partner certificato di fornitori leader di tecnologia con una base di clienti diversificata che spazia dai settori finanziario, sanitario, educativo, marketing, logistico, retail e pubblico. L'azienda è un premier partner certificato dei principali fornitori di servizi cloud, come Google Premier Partner e Microsoft Partner, supportato da un team IT professionale e di grande esperienza. Conosciuta per il suo approccio flessibile e incentrato sul cliente, l'azienda ha stabilito contratti a lungo termine con i suoi clienti e opera senza debiti finanziari. Negli ultimi tre anni ha dimostrato una crescita costante dei ricavi, con una media del 30% annuo.

### Servizi principali

- Migrazione al cloud
- Sicurezza informatica
- Gestione dell'identità e dei dispositivi
- Ottimizzazione dell'infrastruttura IT

### Licenze e integrazione

- Licenze della piattaforma cloud
- Licenze Microsoft e altri software
- Servizi di implementazione, distribuzione e migrazione
- Gestione del cambiamento, formazione, sicurezza e conformità

### Servizi IT gestiti

- Gestione IT e supporto tecnico proattivi
- Cybersecurity, backup e disaster recovery
- Audit e progetti di modernizzazione delle infrastrutture

### Analisi dei dati e reportistica

#### TARGET PRICE

\$ 2,190,000

#### GROSS REVENUE

\$ 1,620,000

#### BUSINESS TYPE

Software e SAAS

#### COUNTRY

Bulgaria

#### BUSINESS ID

L#20250884

- Analisi di marketing, approfondimenti e previsioni ERP
- Visualizzazione dei dati, reportistica e automazione

Protezione di e-mail e domini

- Configurazione DNS per SPF, DKIM, DMARC
- Monitoraggio e segnalazione di attività non autorizzate

## Risultati in evidenza

- Utenti migrati: 10,000+
- Dipendenti formati: 3,000+
- Progetti completati: 400+
- Dimensione del team: 14 professionisti IT con certificazioni
- Crescita dei ricavi: 30% di media negli ultimi 3 anni

Punti di forza del bilancio

Crescita azionaria positiva

- Solide riserve di denaro
- Debito basso, nessuna passività non corrente

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