Leader nel settore SaaS della farmacovigilanza in rapida crescita



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Un'azienda SaaS cloud-native in rapida crescita con sede a Bangalore e uffici negli Stati Uniti, nel Regno Unito e in Europa, specializzata in soluzioni IT per la farmacovigilanza (PV) e gli studi clinici per il settore globale delle scienze della vita. L'azienda offre una piattaforma all-in-one che combina l'accettazione, l'elaborazione dei casi, la presentazione delle normative e il rilevamento dei segnali, riducendo i costi IT fino al 70% e il time-to-compliance del 30%.

Fondata nel 2017, l'azienda ha un team specializzato nel settore composto da oltre 65 dipendenti con sede in India e supporta oltre 100 clienti diretti e oltre 160 clienti finali in più di 15 paesi.

Capacità della piattaforma principale

- Database fotovoltaico unificato con gateway AS2
- Moduli di iscrizione via web, email e MICC
- Elaborazione dei casi, auto-narrazione, rilevamento dei segnali
- Supporto E2B R2/R3 e analisi in tempo reale
- Moduli integrati CTMS, EDC, eTMF, ePRO, IWRS e eConsent.

Differenziazione

- Automazioni basate sull'AI per la prenotazione, il triage e l'elaborazione dei casi
- Sistema unificato end-to-end (rispetto agli strumenti frammentati degli stack legacy)
- Strumenti integrati per la conformità normativa (ad esempio, invio di documenti, reportistica)
- Fiducia da parte di 3 delle 10 aziende farmaceutiche più importanti dell'India

Impronta strategica

- Forte presenza in India, Stati Uniti, Regno Unito e in Europa.

TARGET PRICE
$ 12,500,000

GROSS REVENUE
$ 5,000,000

EBITDA
$ 2,250,000

BUSINESS TYPE
Software e SAAS

COUNTRY
India

BUSINESS ID
L#20250961

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- Incorporata in CRO globali e in espansione attraverso partnership (ad esempio, Wipro, Persistent, Cognizant)

- Utilizzato attivamente in oltre 250 studi clinici

Visione

- 2025: Automazione dei flussi di lavoro di farmacovigilanza guidata dall'AI

- 2030: Diventare un fornitore di IT per il fotovoltaico tra i primi 10 a livello mondiale, con una quota di mercato del 30%.

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