Attività di produzione di yacht di lusso italiani premium

PRINTED ON: *December 5, 2025, 9:01 AM (EST)* **PUBLISHED ON:** *July 12, 2025, 1:30 PM (EST)* **UPDATED ON:** *December 5, 2025, 9:01 AM (EST)*

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Un importante produttore di yacht di lusso in Europa sta cercando opportunità di crescita strategica. Grazie all'attenzione per le prestazioni, l'innovazione e l'eccellenza del design, questa azienda si è rapidamente fatta apprezzare dai clienti UHNW e dai concorrenti di alto livello.

Punti salienti del portafoglio prodotti

- LIMO Tender: Tender di lusso compatti progettati per essere compatibili con i mega-yacht.
- Serie 46ft: Yacht sportivi entry-level disponibili in configurazioni entrobordo e fuoribordo, che si rivolgono a una clientela più ampia.
- Serie 54ft: Il bestseller del momento, disponibile nelle versioni Family e XL, ideale per i clienti che cercano una personalizzazione unica.
- Serie 64ft: Barche compatte dal design straordinario, con una forte domanda di mercato.
- Serie 86ft: Yacht di punta di classe A certificati RINA, attualmente in fase di produzione iniziale con due unità già commissionate.
- Serie 125 piedi (M125): Progetto strategico a lungo termine con il potenziale di rimodellare il segmento ultra-lusso a livello globale.

Paesaggio competitivo:

- Concorre con Riva, Wally, Vanquish, Wajer, Pardo (segmento 46-86 piedi)
- Concorre con Ferretti, Benetti, San Lorenzo (segmento 125 piedi)
- La gara d'appalto LIMO sfida direttamente Hodgson

FINANZIARI

Anno	Ricavi (€M)	Costi (€M)	EBITDA (€M)	EBITDA rettificato (M€)
2018	10.1	9.7	1.0	–
2019	12.9	12.7	0.9	–
2020	9.9	9.8	0.7	–
2021	12.3	11.9	1.3	–
2022	15.9	14.9	2.2	–
2023	15.2	14.0	2.6	4.7
2024	19.0	12.4	6.7	–

TARGET PRICE
$ 15,000,000

GROSS REVENUE
$ 19,000,000

EBITDA
$ 6,700,000

BUSINESS TYPE
Yatch Marina

COUNTRY
Italia

BUSINESS ID
L#20250960

Anno	Ricavi (€M)	Costi (€M)	EBITDA (€M)	EBITDA rettificato (M€)
2025F	17.0	10.3	6.7	–
2026F	25.3	15.5	9.9	–

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