

Soluzioni software SAAS e AI/ML



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Si tratta di un'azienda con sede a Londra specializzata in soluzioni software, dati e AI/ML, con particolare attenzione alla trasformazione della gestione dei prodotti digitali e delle operazioni globali per importanti marchi internazionali. L'azienda offre servizi per l'intero ciclo di vita dello sviluppo del prodotto, tra cui lo sviluppo di software su misura, la scienza dei dati, l'ingegneria e i data center definiti dal software.

Punti salienti

L'azienda si concentra sullo sviluppo di prodotti e soluzioni proprie per aumentare potenzialmente i margini e ottenere ricavi ricorrenti.

- Ha un team di circa 100 architetti, ingegneri e sviluppatori con sede nel Regno Unito.
- Negli ultimi tre anni, l'azienda ha registrato un CAGR di crescita dei ricavi superiore al 39%.
- Prevede una crescita dei ricavi con un CAGR superiore al 60% dal 2025 al 2027, con un obiettivo di oltre 61 milioni di dollari.
- L'azienda ha un tasso di fidelizzazione dei clienti dell'80% con incarichi pluriennali.
- La società è priva di debiti e ha una struttura proprietaria pulita con un UBO (Ultimate Beneficial Owner) al 100%.

TARGET PRICE

\$ 90,000,000

GROSS REVENUE

\$ 15,000,000

EBITDA

\$ 4,500,000

BUSINESS TYPE

Software e SAAS

COUNTRY

Regno Unito

BUSINESS ID

L#20251018

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