

# Azienda di eventi esperienziali di alto livello



**MERGERSCORP**

## Azienda di eventi esperienziali di alto livello

Un'agenzia di eventi, esperienze e sponsorizzazioni a servizio completo che produce eventi unici nella vita. L'azienda crea esperienze di lusso progettate su misura per clienti aziendali, B2B e privati con un alto patrimonio, con sede negli Stati Uniti, ma con una portata nazionale e un modello facilmente scalabile a livello internazionale.

Un roster di clienti diversificato e di alto livello, tra cui numerose aziende Fortune 500, con oltre 100 nuovi clienti aggiunti ogni anno.

Punti di forza e opportunità

- **Redditività e scalabilità:** Il modello di business è altamente redditizio e ha dimostrato di essere altamente scalabile.
- **Vantaggio competitivo:** L'azienda detiene un "vantaggio di novità" nella sua nicchia specifica all'interno del mercato degli eventi esperienziali.
- **Crescita:** Un significativo potenziale di crescita accelerata della quota di mercato, facilitato da questa transazione.

Dettagli della transazione

- **Tipo di transazione:** Ricerca di una **vendita di maggioranza o di un'uscita completa** dell'azienda.
- **Condizioni del venditore:** Il venditore è disponibile a un'**opzione di acquisto** strutturato disponibile 24-48 mesi dopo la chiusura.
- **Motivo della vendita:** La transazione ha lo scopo di garantire il capitale per creare una "pista" di liquidità e accelerare lo sviluppo delle quote di mercato.

TARGET PRICE

\$ 18,000,000

GROSS REVENUE

\$ 12,600,000

EBITDA

\$ 6,900,000

BUSINESS TYPE

Intrattenimento

COUNTRY

Stati Uniti

BUSINESS ID

L#20251046

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