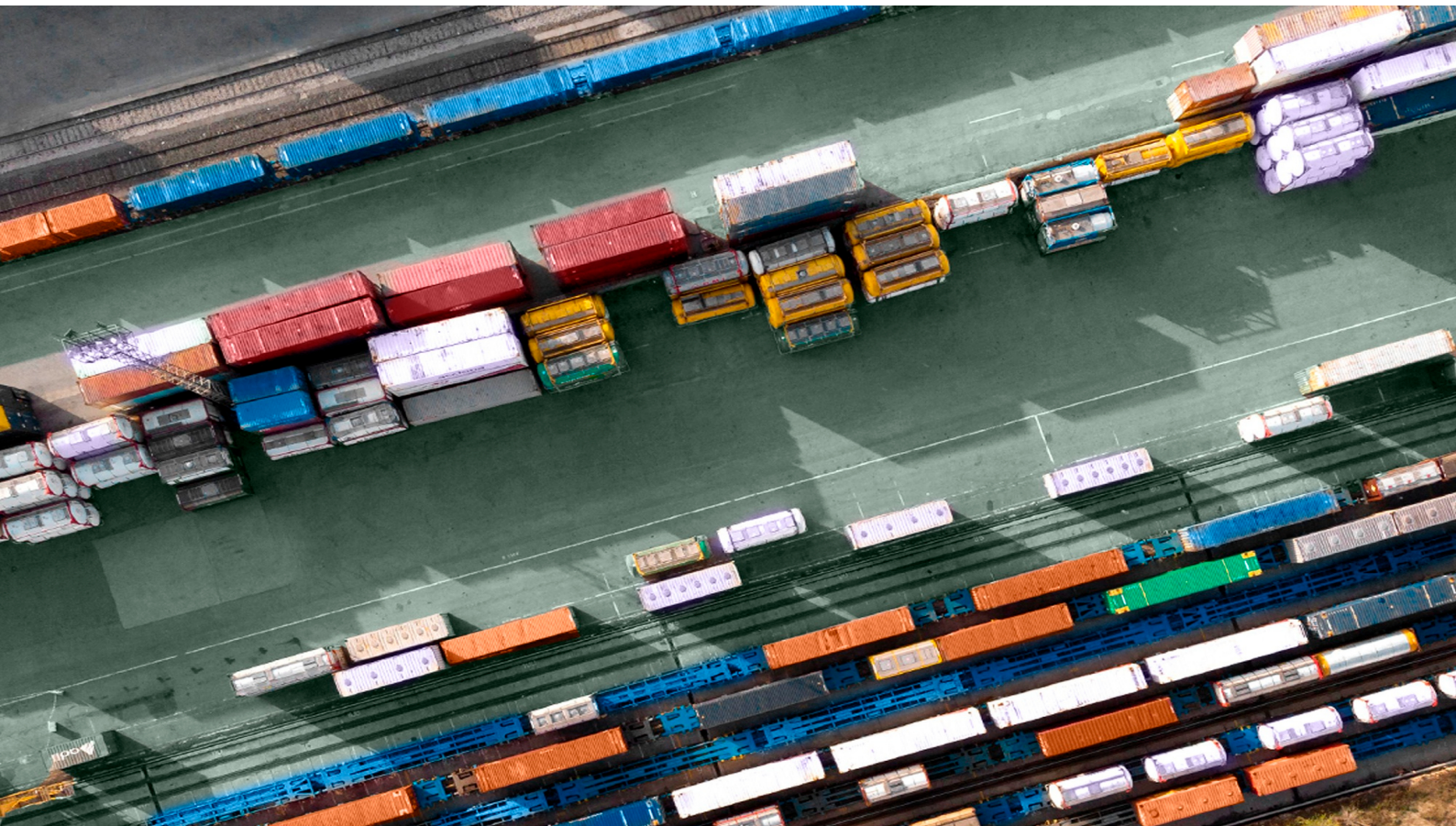


# Logistica delle materie prime operative e Deposito/Terminale ferroviario



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## Logistica delle materie prime operative e Deposito/Terminale ferroviario

Un'opportunità esclusiva per acquisire un deposito/terminale ferroviario privato in posizione strategica, con contratti di locazione a lungo termine e previsioni di entrate stabili, situato ad Atyrau – un hub energetico di importanza strategica della regione del Caspio.

L'attività comprende 15 ettari di terreno industriale, infrastrutture ferroviarie e binari di raccordo con una capacità di 2000 vagoni ferroviari e una connessione diretta con le principali vie di trasporto ed esportazione regionali.

L'azienda mantiene un Memorandum d'intesa (MOU) con Tengizchevroil e KazMunaiGas e contratti di leasing a lungo termine con due società commerciali. L'impianto è adiacente ai terminali di stoccaggio di KazMunaiGas (10 serbatoi con capacità di 25.000 tonnellate ciascuno, disponibili per l'affitto) e ha un accesso ferroviario diretto al Caspian Pipeline Consortium (CPC), a Tengizchevroil (TCO), alla rete ferroviaria russa e al porto del Mar Caspio.

### Punti chiave

La zona industriale di Atyrau funge da corridoio logistico fondamentale tra i giacimenti petroliferi occidentali del Kazakistan e i canali di esportazione internazionali.

La vicinanza con i principali operatori nazionali garantisce volumi stabili, tempi di trasporto ridotti al minimo e un'efficienza di turnaround competitiva.

- Attività materiali: sito industriale di 15 ettari, strutture e binari ferroviari;
- Contratti di locazione a lungo termine con 2 società commerciali fino al 2031. I pagamenti del leasing possono essere negoziati da USD a baratto (diesel, zolfo e altro) a un ottimo prezzo per lotto. Memorandum d'intesa (MOU) con le società Tengizchevroil e KazMunaiGas;
- Accesso diretto a CPC, al porto del Mar Caspio, alla rete ferroviaria russa, a Tengizchevroil e a KazMunaiGas;
- Vicinanza strategica all'infrastruttura di KazMunaiGas;
- Piattaforma scalabile per espandersi in operazioni di stoccaggio, miscelazione ed esportazione;
- Struttura proprietaria pulita e permessi operativi trasferibili.

### TARGET PRICE

\$ 36,000,000

### GROSS REVENUE

\$ 35,000,000

### EBITDA

\$ 17,000,000

### BUSINESS TYPE

Trasporti

### COUNTRY

Kazakistan

### BUSINESS ID

L#20260983

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