Piattaforma premium per infrastrutture di pagamento transfrontalieri e attività VASP



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L'azienda target è una piattaforma specializzata di infrastrutture di pagamento altamente redditizia, progettata per eliminare gli ostacoli nei pagamenti transfrontalieri. Collega senza soluzione di continuità i sistemi di incasso locali (compresi i bonifici istantanei PIX in Brasile), gli asset digitali e le reti bancarie globali come SWIFT e SEPA. La piattaforma offre ai clienti funzionalità di regolamento ad alto margine e di livello aziendale, senza richiedere alcuna competenza tecnica o in materia di blockchain.

- **Sede centrale:** San Paolo, Brasile
- **Direzione:** azienda co-fondata e guidata da un CEO e un COO di grande esperienza

Fattori di valore strategico e vantaggio competitivo

- **Vantaggio normativo (VASP/PSAV):** L'azienda sta portando avanti attivamente la procedura per ottenere la licenza ufficiale di fornitore di servizi di asset virtuali (VASP) presso la Banca Centrale del Brasile. In quanto attore attivo, soddisfa i requisiti per la continuità operativa provvisoria. Questo permette all'acquirente di aggirare i normali ritardi di due anni per l'ottenimento della licenza prima che il periodo di presentazione delle domande in esclusiva scada il **30 ottobre 2026**.
- **Settori target ad alta crescita:** la piattaforma offre un'infrastruttura API chiavi in mano che supporta pagamenti globali in oltre 160 paesi, l'elaborazione di versamenti in BRL a livello locale per exchange di criptovalute e siti di e-commerce stranieri, l'accettazione internazionale del sistema PIX per il turismo globale e l'elaborazione ad alta velocità per i settori dell'iGaming e dell'intrattenimento digitale.
- **Valutazione certificata delle risorse:** le risorse software principali (Piattaforma e Amministrazione) hanno una valutazione certificata indipendente pari a **3.271.412,04 BRL,** effettuata secondo gli standard CPC 04 e NBC TG 04.
- **Leva operativa senza pari:** l'outsourcing strategico delle attività di ingegneria permette di mantenere bassi i costi operativi fissi, mentre l'azienda mantiene il controllo al 100% sulla proprietà intellettuale, sul codice sorgente e sull'infrastruttura cloud.
- **Zero debiti:** l'azienda è stata costruita interamente grazie ai flussi di cassa operativi, senza ricorrere a capitali di rischio esterni né a finanziamenti bancari

TARGET PRICE
$ 8,500,000

GROSS REVENUE
$ 1,417,609

EBITDA
$ 615,283

BUSINESS TYPE
Fintech

COUNTRY
Brasile

BUSINESS ID
L#20261083

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L'azienda ha registrato una crescita esplosiva del fatturato e una redditività in continua espansione, raggiungendo un modello finanziario completamente autosufficiente entro il 2025.

Panoramica dei risultati finanziari (USD)

Sistema metrico (USD)	Anno fiscale 2024	Anno fiscale 2025	1° trimestre 2026
Ricavo lordo	227.241 dollari	1.417.609 dollari	204.873 dollari
Ricavi netti	201.676 dollari	1.258.127 dollari	193.412 dollari
Utile lordo	79.452 dollari	615.283 dollari	124.272 dollari
Margine lordo	39.4%	48.9%	**64.3%**
EBITDA	-6.358 dollari	528.633 dollari	92.991 dollari
Utile netto	-6.358 dollari	410.025 dollari	71.836 dollari
Margine netto	-2.8%	28.9%	**35.1%**

Nota operativa: a questo tasso di conversione, il burn netto mensile negativo della società nel primo trimestre del 2026 è di circa -23.668 dollari al mese, a dimostrazione della sua efficienza operativa completamente autosufficiente e ad alto margine.

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