

# Portafoglio di 2 note Aziende di Autotrasporti di PMI





## Portafoglio di 2 note Aziende di Autotrasporti di PMI

La proposta consiste in un Gruppo di 2 note Aziende di Autotrasporti di PMI. Ha sede nella periferia di Oporto, nel nord del Portogallo. Ha una propria piattaforma logistica vicino alle strade principali. In attività da 20 anni con operazioni sostenibili sparse nel paese e a livello internazionale.

I principali clienti sono:

- Servizi della rete postale nazionale
- Rinomati negozi di bricolage al dettaglio di grandi dimensioni
- Negozi di grandi elettrodomestici
- Società di negozi web
- Altre società di autotrasporti nazionali e internazionali.

Dispone di 45 lavoratori che guidano una flotta di 38 camion per le consegne. Questi ultimi pesano dalle 3,5 alle 40 tonnellate.

Sotto la loro buona gestione del flusso di cassa, i crediti e i debiti medi sono rispettivamente di 30 e 35 giorni. Operano in strutture di noleggio di proprietà della propria società immobiliare.

Dati finanziari delle Aziende di Autotrasporti:

- Fatturato consolidato 2021 di 2,7 milioni di euro
- Ebitda consolidato e rettificato 2021 di 200 mila euro
- Vendite previste per il 2022 di 3,2 milioni di euro
- Ebitda previsionale di 300 mila euro.

Opzioni in vendita:

- Prezzo richiesto per entrambe le società di 1,5 milioni di euro
- Il prezzo totale richiesto per le aziende con RE in cui opera è di 4,5 milioni di euro, di cui 3 milioni per RE.

Il RE è costituito da un terreno di 20.000 m2 e 3 magazzini principali con uffici.

I venditori sono aperti a negoziazioni insieme a diversi scenari di strutturazione dell'acquisizione, inclusi possibili finanziamenti dei venditori. Rimarranno durante il periodo della transazione in base alle esigenze e alle negoziazioni dell'acquirente. Contratto di non concorrenza disponibile se l'acquirente lo richiede.

Nel caso fosse interessato, siamo a sua completa disposizione per fissare un meeting.

### TARGET PRICE

EUR 1,500,000

### GROSS REVENUE

3200000

### EBITDA

300000

### BUSINESS TYPE

Logistica, Logistics Company

### REASON FOR SELLING

Il motivo della vendita:  
mancanza di successione e pensione.

### COUNTRY

Portugal

### BUSINESS ID

L#20220279

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