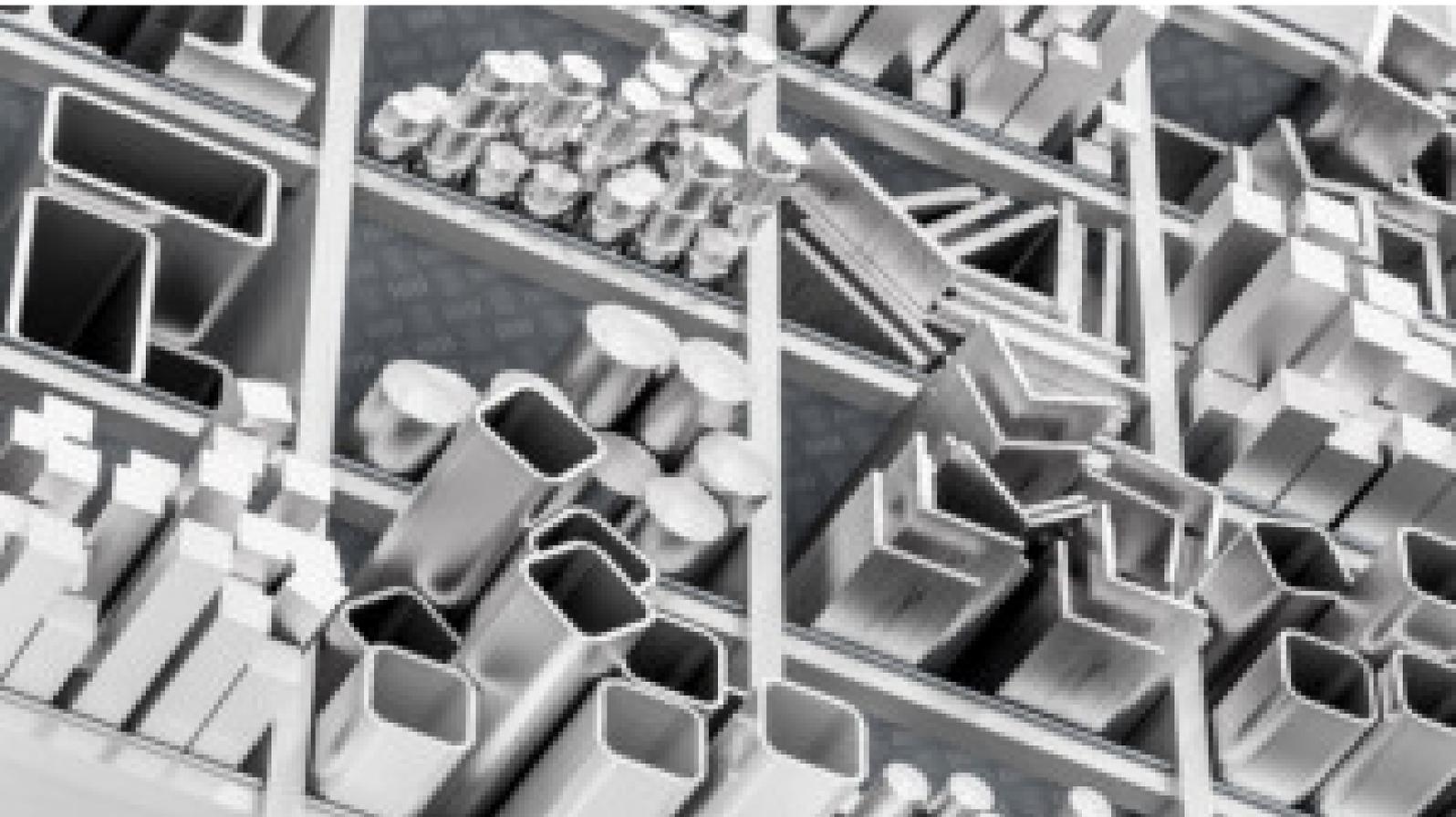


# Produttore di profili in alluminio



**MERGERSCORP**

## Produttore di profili in alluminio

Fondata nel 1991, questa azienda di produzione di metalli in vendita è uno dei principali produttori di profili in alluminio della Turchia. L'azienda metallurgica è approdata su un'area totale di oltre 40.000 m2 vicino a Istanbul. L'azienda dispone di 3 linee di estrusione da 2750, 1850 e 1540 tonnellate. La pressa di estrusione 2750 dell'azienda è una delle più grandi presse automatiche del settore, in grado di produrre profili temperati larghi 310 mm e lunghi 13,4 metri.

Con una capacità produttiva di oltre 20.000 tonnellate all'anno, l'azienda si occupa della produzione di profili standard, profili sigma, profili per mobili, profili per led/raffreddamento e profili per l'energia solare.

### Vantaggi competitivi

L'azienda ha una forte strategia di mitigazione del rischio attraverso la diversificazione della clientela, vendendo attraverso aziende industriali e imprese di costruzione in tutta la Turchia (più di 20 paesi e più di 300 clienti all'estero).

### Finanziario

2016: 83 milioni di lire turche = 9.940.727 dollari USA  
 2017: 110 milioni di lire turche = 13.174.458 dollari USA  
 2018: 130 milioni di lire turche = 15.569.814 dollari USA  
 2019: 124 milioni di lire turche = 14.851.207 dollari USA

Margine EBITDA 13,00%

### Dati chiave

- Nel 2018, le esportazioni verso il Nord America sono aumentate drasticamente, costituendo quasi il 50,00% delle esportazioni totali.
- Capacità di produzione: 22.000 T
- Dipendenti: 250+

### Certificati

TSE, GOST, CE, CPTP, ISO, QUALANOD, QUALICOAT e IFT ROSENHEIM.

### Opportunità

Il consumo di alluminio primario è cresciuto a livello globale del 21,3% tra il 2013 e il 2017, riflettendo il dinamismo del mercato a valle e la maggiore penetrazione del metallo. La crescita della domanda globale di alluminio è prevista al 3,8% fino al 2021.

Nel 2019, la dimensione del mercato globale dell'alluminio è stata di 123,2 miliardi di dollari. Il gruppo di prodotti Barre, Lastre e Rotoli ha rappresentato il 26,7% del mercato globale dell'alluminio.

### TARGET PRICE

\$60,000,000

### GROSS REVENUE

\$14,900,000

### EBITDA

\$1,900,000

### BUSINESS TYPE

Manufatturiero

### ESTABLISHED

1991-04-13

### COUNTRY

Turchia

### BUSINESS ID

L#20210063

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